A person sitting on a ledge

Description automatically generated with low confidence

EXPERIENCE

**Aloha Beauty Spa, Honolulu, HI / 20XX–present**

* Perform facials on clients (average: 4 daily)
* Examine and analyze client’s skin to evaluate skin condition and provide care recommendations
* Knowledge in over 17 product lines, including Obagi, Clinique, Estée Lauder, and Dermalogica
* Most requested esthetician at this location according to customer satisfaction surveys
* Recommend skin care and cosmetics products to clients, with over 90% of my clients satisfied or very satisfied with my suggestions
* Regularly exceed sales quota of $4700 per month

**The Honolulu Face Place, Honolulu, HI / 20XX–20XX**

* Applied peels, masks, and other specialized products to improve clients’ facial skin appearance
* Worked with dermatologists to provide clients with preoperative and postoperative skin care
* Sold skin care products to clients (average: $170 daily)
* Highest customer retention and rebooking (over 75% of clients)

EDUCATION

HNA NAILS & AESTHETICS ACADEMY, Honolulu, HI

Esthetics

20XX

CERTIFICATION

BOARD OF BARBERING & COSMETOLOGY, Expires 20XX

SPECIAL SKILLS

* Customer service orientation
* Skin care product knowledge
* Cosmetics consulting
* Time management
* Facials
* Creativity

PROFILE

Developed therapeutic, individually tailored skin care programs for over 300 individuals to date. Demonstrated and recommended skin care products to clients, resulting in an average 21% boost in sales of these products. Received highest client ratings and garnered most in tips among my colleagues in both workplaces listed below.

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