**Jennie Carter**

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(770) 625-9669

**Profile**

Experience customer service representative with a proven track record of boosting month-to-month sales. Able to predict, evaluate, and meet the specific needs of customers while maintaining an efficient work schedule. Awarded “Employee of the Month” for consistently receiving positive customer feedback. Seeking to leverage my experience in customer service to fill a Salesclerk position at Blarney’s.

**Relevant Skills**

**Customer Service**

* Receive a +95% on customer service feedback surveys on a consistent basis by providing a friendly in-store environment
* Enhance the customer experience by providing quality assistance and in-depth product knowledge
* Educate customers on up-and-coming brands and the latest fashion trends

**Sales**

* Exceeded sales goals an average of 10% for 5 straight months
* Upsell customers through the recommendation of products that meet their specific needs
* Process 30+ customer transactions a day and factored sales, discounts, and promotions into the final price

**Merchandising**

* Restock and organize new shipments of inventory in a timely manner, cutting average of 2 days off the merchandising process
* Develop and create unique displays that attract customers to a desired product
* Team worker who is able to adapt in highly dynamic and changing situations in the office

**Work History**

* Ulta, Manhattan, NY, (20XX-20XX), Salesclerk
* GAP, Albany, NY, (20XX-20XX), Sales Representative

**Education**

LOUISIANA STATE UNIVERSITY, Baton Rouge, LA

May 20XX

Bachelor of Science in Business Administration (concentration: finance)

Honors: cum laude (GPA: 3.7/4.0)