**An Informal Approach to a Thank-You Email**

Subject line: Great speaking with you!

Hi **[Interviewer’s Name]**,

I had a lot of fun learning more about the challenges ahead of the next **[the name of the position]** with **[Company Name]** yesterday! I would be really excited to join your team and help **[bring more users/increase revenue/anything else you’d be doing]**.

I was thinking about what Michael said regarding **[a specific issue one of the interviewer’s discussed]**. In my last role as **[the name of your current/previous position]** I found that **[a specific solution you used to tackle a similar problem]** is by far the most effective strategy. It helped bring an overall increase of X% in **[a specific metric in question]**. I hope that helps!

Please feel free to contact me if you find you need any more information. I look forward to our call next week. Thanks so much again!

Best wishes,

**[Your sign-off]**

P.S.—I also wanted to say that you were right about the coffee at Luke's. I stopped by on my way home. Delicious! **[Or an informal reference to any other part of the interview. Something along the lines of: “I hope you enjoyed the concert last evening”/” I followed your recommendation to start watching ‘Sharp Objects.’ I’m super hooked!”]**