



**MALTA EU 2017**



# Business Transfer Conference Agenda

---

**Friday 17<sup>th</sup> March 2017**  
**VENUE The Grand Hotel Excelsior, Valletta Malta**

# Business Transfer Conference Agenda

**Friday 17<sup>th</sup> March 2017**

**VENUE: The Grand Hotel Excelsior, Valletta Malta**

**Moderated by Joe Tanti, Chief Executive Officer of the Malta Business Bureau**

**8.00 – 9.00 Registration and Welcome Coffee**

**9.00 – 9.20 Welcome Address**

Christian Cardona - Minister for the Economy, Investment and Small Business  
and SME Envoy

**9.20 - 9.35 Effective policy and support measures for business transfers in the  
Single Market – how to prepare for the challenge ahead?**

Elżbieta Bieńkowska - Commissioner for Internal Market, Industry,  
Entrepreneurship and SMEs and EU SME Envoy

**9.35 - 9.50 Transfers of family businesses and their economic challenges –  
Malta and the work it has undertaken**

Nadine Lia – Regulator for Family Businesses Malta

**9.50 – 10.20 What have we learnt from recent work on business transfers? –  
Main findings of business transfer projects**

David Garrofé – General Secretary, Reempresa  
Juha Tall - Seinäjoki University of Applied Sciences Business School  
Eleni Foti – Director of International Commercial Relations, Athens Chamber  
of Commerce

**10.20-11.00 Coffee and Networking**

- 11.00 – 11.10**                      **Technical and non-technical barriers to business transfers**  
Leif Melin – Jönköping University
- 11.10 – 11.20**                      **Innovative solutions and methods for economically sustainable business transfers**  
Bruno Roelants – Secretary General, CECOP – CICOPA Europe
- 11.20-12.00**                      **Panel discussion - questions from the audience**  
Moderator: Sakari Oikarinen - CEO, Induco/Managing Director, Enterprise Agency Central Finland,  
Panelists: Therese Comodini Cachia, MEP  
Bernard Jehin - Vice Chairman, SOWACCESS  
Nicolas Pirotte – Secretary General, Transeo
- 12.00 – 13.30**                      **Lunch and Networking Break**
- 13.30 – 14.00**                      **Keynote Speaker**  
Joseph Muscat - Prime Minister of Malta
- 14.00 – 15.00**                      **Break Out Workshop Session**
- Workshop Session 1 – Cross-Border Business Transfers**  
Rapporteur: Tom Burroughes - Editor, WealthBriefing  
Moderator: Rosalie van Rijk- Managing Director, MKBase  
Panelists: Timothy Lyons QC – 39 Essex Chambers  
Oriol Alba Sendra – Coordinator, Centre de Reempresa de Catalunya  
Lex van Teeffelen – HU Business School Utrecht
- Workshop Session 2 – Successions within Family Businesses**  
Rapporteur: Maria Farrugia - Audit and Accounts Assistant, Ellacotts Llp  
Moderator: Peter Villax – Chairman, Association of Family Enterprises, Portugal, Hovione Family Business  
Panelists: Alfonso Libano – Chairman, European Family Businesses  
Stephen Harris – CEO, Clearview Financial Media  
Jean-Marie Catabelle – Honorary President, Cédants et Repreneurs D'affaires (CRA)
- 15.00 - 15.40**                      **Coffee and Networking**

- 15.40 – 15.50**                      **Helping Member States to Implement Business Transfer / Family Business Measures.**  
Angela Niebler - MEP
- 15.50-16.10**                      **How can we build an European policy to encourage and support SME transfers?**  
Miriam Dalli - MEP
- 16.10 – 16.20**                      **Closing Address**  
Kristin Schreiber – European Commission, Director for SME Policy and the COSME Programme
- 16.20-16.30**                      Christian Cardona - Minister for the Economy, Investment and Small Business and SME Envoy
- 16.30**                                **End of Conference**