**CONSULTANT RESUME WORK EXPERIENCE**

**MANAGER**

**Bain & Company, New York City, NY**

**September 20XX–present**

* Lead a cross-functional team of 12+ highly skilled professionals to coordinate the planning and implementation of robust solutions for large-scale accounts
* Identify clients’ needs and risks to determine suitable services and products consistent with their unique business requirements
* Manage C-level relationships with major banking industry clients, offering strategic and technical support on solution implementation and change management
* Oversee projects from planning through to roll out, ensuring timely completion of all milestones on average 7% under budget

**CONSULTANT**

**Oracle Software, Red Wood Shores, CA**

**June 20XX–August 20XX**

* Collaborated closely with a team of 20+ consultants as well as clients to identify needs and propose customized solutions to streamline business processes
* Acted as a change agent, providing critical business insights and training to client teams to ensure successful roll-out of products
* Drove awareness and adoption of products and solutions within the company
* Enhanced company offerings by 47% by recommending product enhancements and process improvements