**OPERATIONS MANAGER RESUME WORK EXPERIENCE**

**Gold’s Gym, Preston Center, Dallas, TX**

**Operations Manager, October 20XX–Present**

* Reduced operating budget waste by 2.5% or 2+ years through establishing a new inventory management system
* Implemented new staff training process, incentive program, and career advancement initiatives to identify, coach, and support 25+ high performers & management trainees
* Streamline business outreach and re-engagement of 200 lost customers in coordination with the Marketing department
* Uphold the highest standards of club cleanliness and staff conduct while reducing staff turnover by 22%

**Gold’s Gym, Preston Center, Dallas, TX**

**Sales Manager, June 20XX–September 20XX**

* Managed a sales team of 8 staff, later expanding to 12, resulting in 5 of my staff winning “Best Salesperson of the Month” under my guidance and leadership
* Spearheaded 20+ professional development workshops and training programs to enhance team performance, scheduling, & event organization

**24 Hour Fitness, 7th Street, Sacramento, CA**

**Fitness Advisor, April 20XX–May 20XX**

* Achieved highest new member sign-ups for 24-hour Fitness clubs in Sacramento for 3 consecutive months (January to March 2013)
* Introduced, onboarded, and built relationships with 340+ fitness club members
* Developed and nurtured 33+ new business leads in the community through cold calling and conducting surveys