Salary History Template

(NAME HERE)

1 Address Lane Anytown, MA 00000 | 215-555-5555 | example@email.com

Top-Producing Sales Representative

Confidential Salary History

XYZ COMPANY – Anytown, ST
Sales Representative, 5/16 to present

* Average $350,000 in monthly gross sales, consistently exceeding quota by 15% and ranking number 1 out of 35 reps in territory.
* Won and currently manage numerous Fortune 500 accounts, including GHI Co, JKL Co, MNO Co and other industry leaders.
* *Compensation:* $45,000 per annum plus commission

123 COMPANY – Anytown, ST
Sales Representative, 12/14 to 5/16

* Used prospecting, cold-calling and solution-sales techniques to generate and close 36 new accounts in first six months.
* Achieved President's Club membership for outstanding sales performance.
* *Compensation:* $38,000 per annum

456 COMPANY – Anytown, ST
Customer Service Representative, 7/10 to 12/14

* Commended for outstanding customer service delivery: "Judy's work is of the highest caliber...she is diligent in her follow-through with all customers and possesses a strong sense of accountability" (supervisor's comments).
* *Compensation:* $28,000 per annum

789 COMPANY – Anytown, ST
Customer Service Associate, 5/09 to 7/10

* Gained knowledge of hardware and software solutions, including high-speed networks, storage, backup systems, disaster recovery and systems/network management.
* *Compensation:* $10.50 per hour